



Patient Business Services – Kentwood

Regional Health Ministry (RHM) specific Medicare contractual allowance and Highest Commercial Rates for the Financial Assistance Program

Financial Assistance and Uninsured Discount Percentage (%) Rates

Region	Patient Financial Services Leadership	Contractual Adjustment Precent Provided By	Regional Health Ministry (RHM)	HealthQ uest Entity Code	Medicare Reimbursement (Reimb. / Revenue) Rate	Medicare Contractual Adjustment %	Highest Commercial Reimbursement Rate	Financial Assistance (Charity) Adjustment % 200% FPL & Less	Financial Assistance (Partial Charity) Adjustment % 201% - 400% FPL	Uninsured Discount (Contractual) Adjustment % Over 400% FPL
West Michigan	Michael Grant	CHE Trinity Health - Revenue Excellence - Reimbursement	Mercy Health Lake Shore*	LS	38%	62%	90%	100%	62%	10%
			Mercy Health Muskegon	HK	36%	64%	91%		64%	9%
			Mercy Health Saint Mary's	GR	36%	64%	91%		64%	9%
Indiana	Michael Grant		South Bend - Mishawaka	SB	23%	77%	80%		78%	20%
			South Bend - Plymouth	PL	22%	78%	90%		78%	20%
Delaware	Michael Grant		Saint Francis Hospital	WL	22%	79%	43%		79%	57%
West Michigan	Michelle Lohman	MHPP - Physician Revenue Cycle	Mercy Health Physician Partners - Grand Rapids						42%	16%
			Mercy Health Physician Partners - Muskegon						43%	

Amount Generally Billed (AGB) Calculation Based on Medicare Charges		Medicare Charges	Medicare Contractual	Discount Rate (MC Charges / Contractual)
Mercy Health Lake Shore*	LS	\$ 7,409,018	\$ 4,567,191	62%
Mercy Health Muskegon	HK	\$ 232,685,468	\$ 149,237,603	64%
Mercy Health Saint Mary's	GR	\$ 184,395,716	\$ 118,744,249	64%
South Bend - Mishawaka	SB	\$ 293,609,132	\$ 225,426,445	77%
South Bend - Plymouth	PL	\$ 45,884,712	\$ 35,576,541	78%
Saint Francis Hospital	WL	\$ 110,198,284	\$ 86,663,437	79%

To comply with The Healthy Michigan Law (Public Act 107); Section 105d. (2), effective 3/15/2014, Michigan RHM Uninsured discounts are based on Medicare rates.

The Healthy Michigan Law (Public Act 107); Section 105d. (2)

(2) For services rendered to an uninsured individual, a hospital that participates in the medical assistance program under this act shall accept 115% of medicare rates as payments in full from an uninsured individual with an annual income level up to 250% of the federal poverty guidelines. This subsection applies whether or not either or both of the waivers requested under this section are approved, the patient protection and affordable care act is repealed, or the state terminates or opts out of the program established under this section.

Report Selection Criteria and Definitions

Medicare Discount Rates based on:

Zero Balance Claims as of 5/31/17 Discharge Date Range 06/01/16 - 05/31/17

Data will be ran annually at the time that Federal Poverty Guidelines are updated

Contractual Adjustment % = 1 - Medicare Reimbursement Rate

*As a CMS recognized Critical Access Hospital, Mercy Health Lake Shore discounts are based solely on Mercy Health Lake Shore data.

Uninsured discount based on highest commercial reimbursement rate based on:

(1) Reimbursement Rates per H. Price, Payer Strategy Dept - 06/21/17